



MICEX-RTS FINANCE FORUM

5 April 2012, Moscow The Ritz-Carlton Moscow, Tverskaya Street 3

PROGRAMME

08:30 - 09:30 Welcome coffee

09:30 - 11:30 PLENARY SESSION

11:30 - 12:00 Coffee-break

12:00 - 14:00 CONCURRENT WORKING SESSIONS

Institutional investors: current exchange-traded products and new technologies to develop the business

Moderator: Andrey Salaschenko, Managing Director of Government and Regulatory Relations, MICEX-RTS Group

- 1. New opportunities for institutional investors to trade on the stock market: closing auction, dark pool.
- 2. New benchmark for asset management on the pension savings market.
- 3. Modern products on the basis of derivative instruments serving to improve business of a management company.
- 4. FX market potentials for institutional investors.
- 5. Features of the securities market migration to the T+N technology for institutional investors.
- 6. Practice and prospects of creating ETF in Russia.
- 7. DMA today: features of dealing with foreign clients.

New challenges and opportunities for fixed income market participants in 2012

Moderator: Alexander Kuznetsov, Managing Director, Nordea Bank

- 1. Liberalization of the government debt market: anticipated 2012 changes in the market structure.
- 2. Improvement of regulation on the market: protection of bond holders rights, default-management, disclosure requirements.
- 3. New instruments: structured products, securitized instruments, foreign bonds and bond basket repo.
- 4. Is the time ripe fixed income futures?
- 5. Improvement of placement technologies: on-exchange book building.

Trends in retail: products and clients' needs

Moderator: Roman Goryunov, First Deputy Chief Executive Officer, Senior Managing Director, MICEX-RTS Group

- 1. DMA services: a business opportunity for brokerage companies.
- 2. T+3 settlement: a new approach to margin trading.
- 3. Developing DMA: new MICEX-RTS projects on the FX and money markets.
- 4. Range of retail broker's instruments vs. clients' needs.
- 5. How to improve performance of retail business?
- $\hbox{6. Prospects of selling ATS to retail customers: alternative to full-fledged products.}$

«Reset» of the Russian equity capital market

Fixed income market: looking for new sources of growth

Moderator: Yekaterina Novokreschenyh, Managing Director of Primary Market Development, MICEX-RTS Group

«Reset» of the Russian equity capital market

- 1. Creating the infrastructure appealing to foreign investors: central depository, T+3 settlement, two-tier clearing.
- 2. Creating the right conditions for forming domestic investor base. Three sources of a stable long-term financing: pension reform; development of the cash-value life insurance sector; usage of independent funds' resources.
- 3. Improvement of the primary market quality: reformation of listing procedures; Russian Novo Mercado; bringing standards for issuing securities and disclosure into line with the European guidelines; improvement of corporate governance practices; amending the law «On joint-stock companies» to reach its conformity with standards of Western markets.
- 4. Improvement of the Russian stock market liquidity: migration to unimpeded conversion between local shares and ADRs/GDRs; admission to trading of shares of Russian off-shore companies; privatization; arrival of multinational investors to the market.

Fixed income market: looking for new sources of growth

- 1. Exchange-traded bonds new phase of development.
- 2. Admission of foreign issuers making the Russian debt market available.
- Municipal bonds development of the segment (infrastructure products, partnerships between the public and private sectors).
- 4. Market's needs for new products: convertible bonds, structured products, foreign currency bonds.
- 5. Development plan for the Russian Federation government bonds (OFZ) market.





Innovation companies: from startup to IPO

Moderator: Alexander Egorov, CEO, Reksoft

- 1. Russian infrastructure for innovation companies: from seed and venture funds to IPO, the IIM-Board project.
- 2. The MICEX-RTS Innovation and Investment Market and «innovation lift» interaction with development agencies.
- 3. Flotation of the Innovation and Investment Market in practice life before and after IPO.
- 4. Experience of development from venture company status to IPO.
- 5. Instruments of government support for small innovation companies.

14:00 - 15:00 Lunch

15:00 – 17:00 CONCURRENT WORKING SESSIONS

Regulated market products as business management tools for your company

Moderator: Anatoly Gavrilenko, Chairman of the Russian Exchange Union

- 1. Using the Exchange as an effective tool for dealing with foreign currency position.
- 2. Exchange's commodity indices serve as true indicators for financial planning.
- 3. Commodity instruments as an effective hedging tool.
- 4. Should a corporation trade on its own on the Exchange or employ derivatives on the OTC market?
- 5. Development of the Exchange's commodity market.

Exchange-traded products and services for the treasury

Moderator: Sergey Romanchuk, Deputy Head of Treasury, AKB Metallurgical investment bank OJSC

- 1. Paving the way for changes: new products on the MICEX–RTS FX and money markets.
- 2. What's necessary to boost interest rate futures market?
- 3. Clearing of OTC trades.

National Settlement Depository and practical issues associated with introducing the law on Central Depository

Moderator: Bella Zlatkis, Deputy Chairman of the Management Board, Sberbank

- 1. Current status of preparation to Central Depositary accreditation including interaction with registrars.
- 2. Current status of integration process between NSD and DCC.
- 3. Technologies and products implemented by NSD and 2012 plans for product line development.

Technological innovations for trading on the Exchange

Moderators: Vladimir Kurlyandchik, Hear of Business Development, ARQA Technologies Aleksey Khorunzhy, Deputy CEO, ALOR + LLC

- 1. Road map for MICEX-RTS information technologies and technological services development for 2012-2013.
- 2. Main projects for developing MICEX-RTS trading and clearing platforms. How to establish an effective cooperation with market participants.
- 3. DMA and algorithmic trading on the FX market. New opportunities provided by the client access service.
- $4. \ Algo \ trading. \ How \ to \ achieve \ stability \ and \ balance \ the \ interests \ of \ participants, \ the \ Exchange \ and \ the \ regulator.$

New technologies for placing an order on the MICEX electronic trading floor Goszakupki (State Purchases)

Moderator: Evgeniy Ellinskiy, CEO, CJSC MICEX - Information Technologies

- 1. Development of the MICEX electronic floor functionality.
- 2. Support of the MICEX electronic floor clients in regions.
- 3. Integration of the MICEX electronic floor with other electronic floors and External System of Orders Placement.
- 4. Development of legislation governing the placement of state and municipal orders. Possible solutions.
- 5. National Association of Purchases Institutions mission and short-term objectives.

17:00 - 18:00 Standing reception