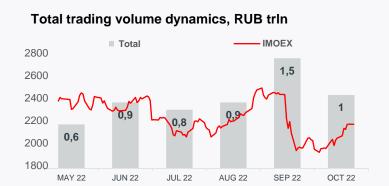


## EQUITY MARKET: OCTOBER 2022 HIGHLIGHTS



## Equity MCAP: 37,7 trin RUB Instruments: Russian equities and DRs Russian-law ETFs 72 Other mutual funds

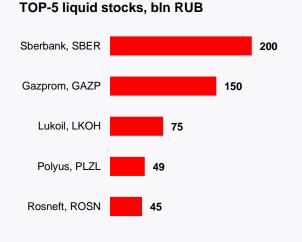
## Number of registered retail investors, mln 20,4 20,8 21,2 21,7

AUG 22

SEP 22

OCT 22

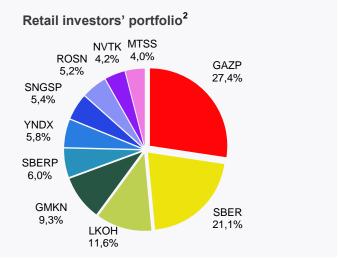
## Main mode turnover by client groups 79% 3% <mark>1</mark>% 17% ■ Retail ■ Dealers ■ AMs ■ Corporates by trading strategies1 61% 34% ■ Others ■ HFT ■ Algo by classification of clients in total turnover 46% 54% Non-qualified investors Qualified investors by trading sessions 91% 9% ■ Main session ■ Evening session



JUI 22

JUN 22

**MAY 22** 



<sup>&</sup>lt;sup>1</sup>HFT >10K orders / day; Algo >1K orders / day; Others<1K orders / day

<sup>&</sup>lt;sup>2</sup> For each security for each client net position is counted (purchases minus sells) for the reporting period. For each security retail investors positions are aggregated and TOP 10 equities are sorted out.



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  - volatility (a) of the Russian economy and the securities market and (b) sectors with a high level of competition that the Company and its subsidiaries operate;
  - changes in (a) domestic and international legislation and tax regulation and (b) state policies related to financial markets and securities markets;
  - competition increase from new players on the Russian market;
  - the ability to keep pace with rapid changes in science and technology environment, including the ability to use advanced features that are popular with the Company's and its subsidiaries' customers;
  - the ability to maintain continuity of the process of introduction of new competitive products and services, while keeping the competitiveness;
  - the ability to attract new customers on the domestic market and in foreign jurisdictions;
  - the ability to increase the offer of products in foreign jurisdictions.
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