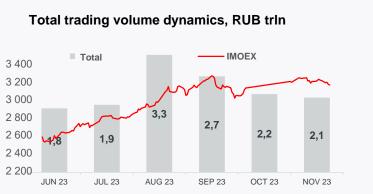
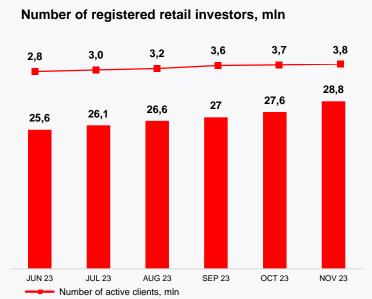


## EQUITY MARKET: NOVEMBER 2023 HIGHLIGHTS

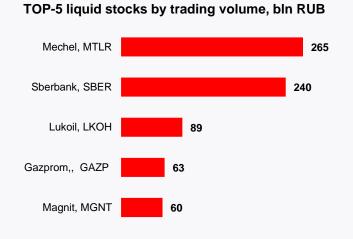


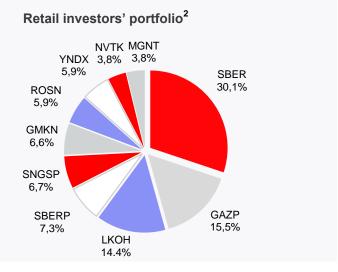
## Equity MCAP: 59,3 trln RUB Instruments: Russian equities and DRs Russian-law ETFs 70

Other mutual funds



## by client groups 77% 17% 3%3% Retail Dealers AMs Corporates by trading strategies 64% 31% Others HFT Algo by classification of clients in total turnover 27% 73% Non-qualified investors by trading sessions





<sup>&</sup>lt;sup>1</sup> HFT >10K orders / day; Algo >1K orders / day; Others<1K orders / day

<sup>&</sup>lt;sup>2</sup> For each security for each client net position is counted (purchases minus sells) for the reporting period. For each security retail investors positions are aggregated and TOP 10 equities are sorted out.



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  - competition increase from new players on the Russian market;
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  - the ability to maintain continuity of the process of introduction of new competitive products and services, while keeping the competitiveness;
  - the ability to attract new customers on the domestic market and in foreign jurisdictions;
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