

23 October 2013, New York Andrey Shemetov Deputy CEO

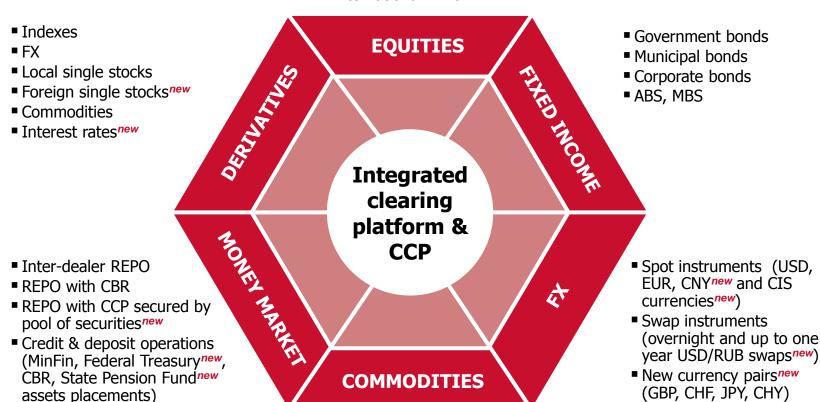
MOSCOW EXCHANGE

MOSCOW EXCHANGE MARKETS & PRODUCTS

Diversified product offering with integrated clearing pool



- Local shares
- Foreign shares and DRs^{new}
- International ETFs^{new}

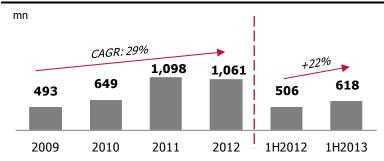


- Spot precious metals^{new}
- Swap precious metals^{new}

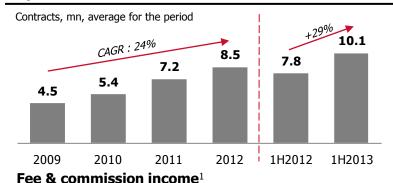


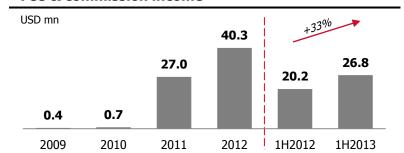
Derivatives market – set for accelerated growth

Number of derivative contracts traded/cleared

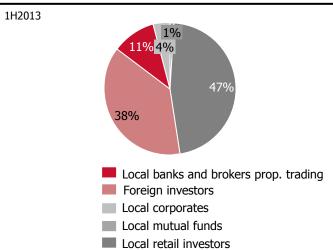


Open interest





Secondary trading volumes breakdown by clients



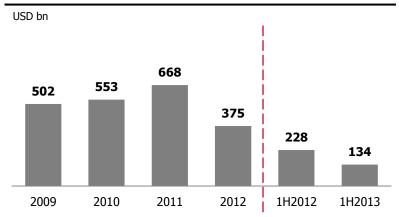
Key developments and growth drivers

- Expected synergies with the spot markets; upside potential with unified cross market clearing pool and margining as the key drivers
- Launch of OTC derivatives clearing and further standardization
- Interest rate derivatives represent fundamental growth potential
- Changing behavior and increasing sophistication of the financial community should support future market development as risk and treasury managers increase use of derivative instruments

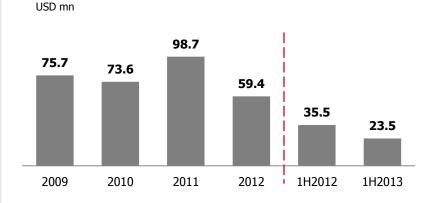


Equity market **highlights**

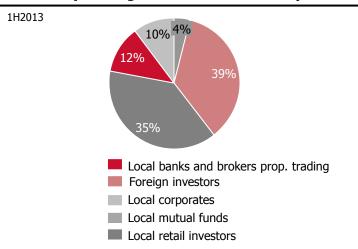
Domestic equity market trading volumes¹



Fee & commission income²



Secondary trading volumes breakdown by clients



Key developments and growth drivers

- T+2 settlement launched in March 2013 with full transition on 2 September 2013 in equities market
- In September 2013 Citigroup, Credit Suisse, Merrill Lynch, and Morgan Stanley started to offer to their clients Direct Market Access (DMA) to securities trading on Moscow Exchange
- Announced privatisation programme and potential pipeline of private IPOs/SPOs may materially boost total market capitalisation and trading volumes
- Equities are expected to become eligible for Euroclear and Clearstream settlement starting from 1 July 2014
- Development of trading in foreign stocks and depositary receipts, ETFs



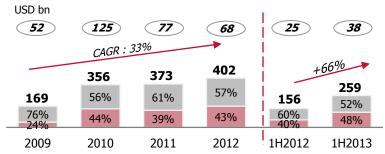
Source: Moscow Exchange information

Including negotiated deals

2 Merger with RTS took place on 29 June 2011 for IFRS purposes

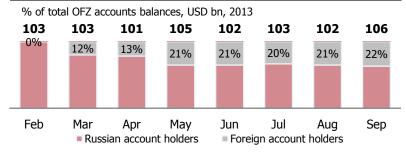
Fixed Income - strong growth potential

Structure of trading volume by product

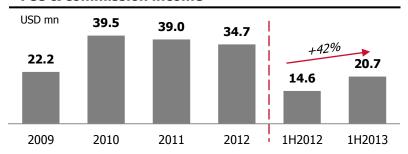


■ Government bonds ■ Corporate and Municipal bonds ★★ Primary deals¹

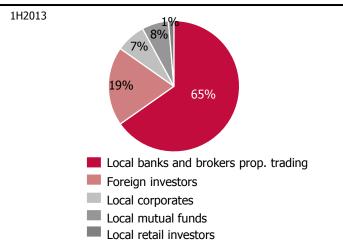
Foreign nominee accounts balances



Fee & commission income²



Secondary trading volumes breakdown by clients



Key developments and growth drivers

- Euroclear and Clearstream started to provide settlement services for Russian government bonds (OFZ) transactions in February 2013
- The segment is well-positioned to benefit from:
 - Relatively low government debt to GDP
 - Increase in Russian corporate bonds issues replacing corporate loans
- Access expected to be provided to Russian corporate bonds in Q1 2014 as soon as the relevant taxation issues are fixed in the regulation
- Development of new products (ABS, MBS, CDO products)

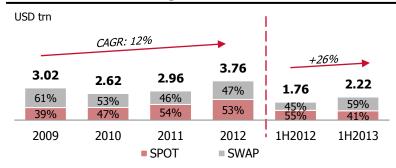


Source: Moscow Exchange information

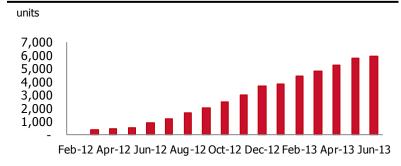
- Nominal value
- Merger with RTS took place on 29 June 2011 for IFRS purposes

FX market – continued growth in clients and **trading volumes**

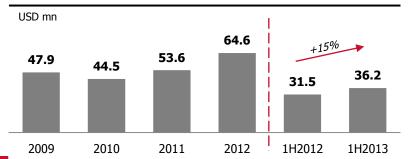
Structure of FX trading volumes



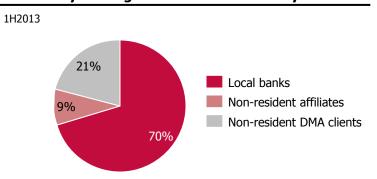
Number of clients on FX market



Fee & commission income¹



Secondary trading volumes breakdown by clients



Key developments and growth drivers

- FX swaps popularity is gathering pace
- One of the few exchanges worldwide offering on-exchange FX trading
- Major non-bank brokers were granted FX market membership in 2012 along with introduction of two-tier clearing system
- International clearing membership is the key mid-term priority to concentrate liquidity
- RUB is expected to be admitted to CLS² in 2015, which is expected to have a substantial positive impact on RUB trading volumes globally
- Focus on introduction of new trading currencies and products

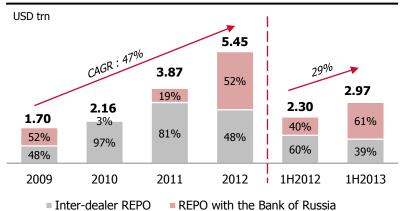


Source: Moscow Exchange information

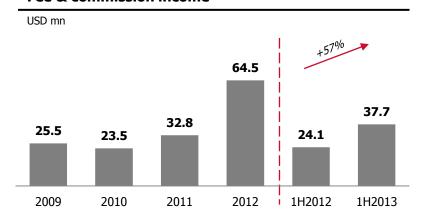
- Merger with RTS took place on 29 June 29 2011 for IFRS purposes
- ! Continuous Linked Settlement

Money market - growth on the back of **liquidity scarcity**

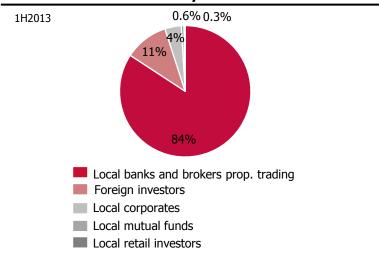
REPO operations



Fee & commission income¹



REPO deals breakdown by clients



Key developments and growth drivers

- The Bank of Russia employs the on-exchange REPO to provide liquidity to the banking system
- REPO market is the largest market segment of the exchange by turnover (48% of overall turnover of the Moscow Exchange in 1H2013) and the main market used by domestic market participants to manage liquidity
- On-exchange REPO market exceeds 90% of the total Russian REPO market
- Primarily non-CCP bilateral negotiated transactions



Precious metals market – current situation and **potential**

Gold Reserves on the Bank of Russia's balance sheet ¹	43.1 USD bn
Annual volume of gold mine production in Russia ²	9.4 USD bn
Moscow Exchange current value of trading / volume of precious metals mining in Russia	2:1
Balances of unallocated metal accounts of Russian banks' clients	6.0 USD bn
Derivatives market open interest	0.4 USD bn

Current situation

- The Russian local market is dominated by several banks controlling more than 90% of the unallocated metal accounts market
- Currently there is no on-exchange precious metals spot trading and deliverable futures trading in Russia

Key developments and growth drivers

- Attracting new investors and demonopolization of the market
- Launch of transparent exchange-based services for precious metals market
- Organization of Loco Moscow clearing and settlement system in precious metals at the National Clearing Centre (Member of Moscow Exchange Group)



Discovering Moscow Exchange through **indexes**

RTS Index

Chip Index

MICEX RCBI

Equity

- TOP-50 Index (Benchmark)
- Broad market Index (TOP-100 universe)
- BOTTOM-50 Index (Second tier Index)
- Blue Chip Index (MCap weighted, equal weighted)
- 16 sector indexes
- Innovative and Regional indexes
 - Equity indexes universe 100 equities or 95% of the total Equity market capitalization
 - Equity indexes are dual currency (RUB and USD)
 - RTS Index and MICEX Index based on same underlying (50 stocks)
 - Blue-chip Index is UCITS 20/35 compliant
 - Each equity index is good for synthetic products
 - Easy to hedge: highly liquid RTS Index future contract (USD 4-5 bn ADV)

Fixed income, Money market and Commodity

- 15 indexes for Fixed Income Segment
- 6 indexes for REPO market
- Local pension market indexes
- 621 Commodity indexes (oil products)
- More than 150 local bonds in indexes
- All prices are sourced on-Exchange, more representative vs. OTC pricing
- Indexes on Repo rates for the most wanted local equities and bonds
- Government bond Index based on the most liquid Government debt securities
- Cutting corporate local bond market by Maturity (whole market, 1-3 years, 3-5 years)
- Three types of the bond indexes: total return, price return and gross return



Moscow Exchange Market Data

Real-time data available from major market data vendors







Historical data for backtesting

- Available back to 1997
- Tick by tick with full market depth
- Milliseconds accuracy
- No conflation or aggregation of any type
- Easy to order from moex.com

Standard licensing agreements

- Market data distribution
- Non-display usage
- Derived data
- Moscow Exchange is the owner and distributor of real time data for Russia's capital markets
- Demand for Russian market data products is increasing as Moscow Exchange grows in popularity internationally and domestic data requirements become more sophisticated



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- -perception of market services offered by the Company and its subsidiaries;
- -volatility (a) of the Russian economy and the securities market and (b) sectors with a high level of competition that the Company and its subsidiaries operate;
- -changes in (a) domestic and international legislation and tax regulation and (b) state policies related to financial markets and securities markets;
- -competition increase from new players on the Russian market;
- -the ability to keep pace with rapid changes in science and technology environment, including the ability to use advanced features that are popular with the Company's and its subsidiaries' customers;
- -the ability to maintain continuity of the process of introduction of new competitive products and services, while keeping the competitiveness;
- -the ability to attract new customers on the domestic market and in foreign jurisdictions;
- -the ability to increase the offer of products in foreign jurisdictions.
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